



RESEARCH
PROGRAM ON
Water, Land and
Ecosystems

LED BY:
IWMI
International Water
Management Institute

Online Training on Business Models for Fecal Sludge and Septage Management

A training program designed to equip practitioners and government officials on planning of business models for a successful implementation of fecal sludge and septage management

Globally, 50% of the population relies on On-site Sanitation Systems (OSS) such as septic tanks and pit latrines and, hence, is in need of Fecal Sludge and Septage Management (FSSM) solutions. FSSM is the safe emptying, transport, treatment and reuse/disposal of fecal matter from OSS. Like any public utility, faecal sludge management raises questions such as who are the customers? Who are the service providers? How is the service delivered? How will the service be remunerated? etc. A well planned business model answers these questions and addressed the interest of every stakeholder in FSSM to achieve the required outcome of public health and environment.

This training is an extension of the book “ Business Models for Fecal Sludge Management in India” published by International Water Management Institute in partnership with WASH Institute. The purpose of this training is to inform the participants on the various concepts presented in the book through activities and real life case simulations. Thus, equipping them with both theoretical and practical knowledge on planning and implementation a FSSM Business Model for a city or town.

Post the training, the participants will be able to:

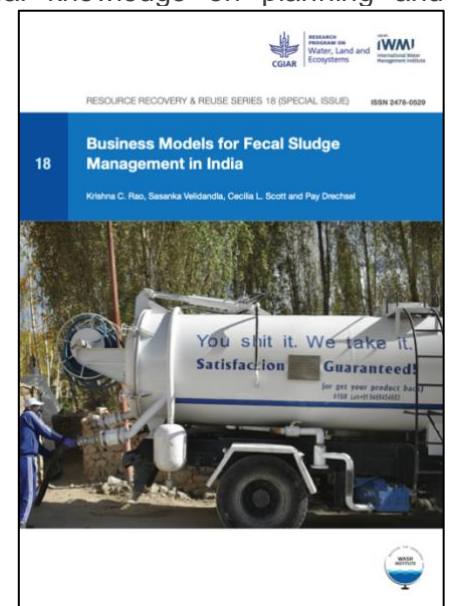
- Map FSSM service delivery using a business model canvas
- Create case specific FSSM business models
- List down the key steps in operationalising the business model

Course Duration: 1 week. Total seat time: 8 hours

Trainings will be delivered in blended format, with a mix of self-paced learning content and live sessions by experts.

This training is designed specifically for the following groups

- Government administrators, engineers and staff
- Private consultants and practitioners
- Non for profits and Training Institutions
- Academicians and students



Water Sanitation and Hygiene Institute (WASH Institute)

Visit us at www.washinstitute.org (or) enroll for the online course at www.washacademy.org

If you are interested in classroom mode of training or want to conduct institutional training, write to us at office@washinstitute.org